

PRESS RELEASE

Abdul Latif Jameel Machinery partners with Kanoo Machinery to extend commitment to best in class aftersales support

- *Abdul Latif Jameel Machinery announce new strategic partnership with Kanoo Machinery, a leading regional distributor of Perkins*
- *Partnership ensures the provision of best in class warranty support in Saudi Arabia to users of Teksan Generators which are powered by Perkins Engines*
- *Continues the commitment of Abdul Latif Jameel Machinery to provide aftersales support for all the products supplied*

Jeddah, Saudi Arabia – November 29, 2018

Abdul Latif Jameel Machinery has announced a new strategic partnership with Kanoo Machinery, a regional distributor of Perkins Engines, to provide best in class support for Teksan generators.

Abdul Latif Jameel Machinery supplies the leading brand of Teksan generators, most of which are powered by Perkins' diesel engines. With the new strategic partnership, Abdul Latif Jameel Machinery will now offer warranty support along with parts to support Perkins Engines products.

The partnership aims to expand and deepen Teksan and Perkins' presence and aftersales support in Saudi Arabia and meet rising public demand for safe, affordable and reliable power.

The announcement was marked at a special event at Abdul Latif Jameel Machinery in Jeddah, attended by senior officials from Perkins Engines, Kanoo Machinery and Abdul Latif Jameel Machinery.

M. Arif Chishti, Managing Director of Abdul Latif Jameel Machinery said: "A Kaizen approach to consistently improving the best in class customer support needs of our partners and customers, is central to our work at Abdul Latif Jameel Machinery. The announcement of the association of Abdul Latif Jameel Machinery with Kanoo Machinery ensures that Teksan and Perkins quality commitment is delivered to customers through Abdul Latif Jameel Machinery.

Executive General Manager, Fergus Burke for Kanoo I&E, states that "with a heritage that dates back more than a century, Yusuf Bin Ahmed Kanoo is one of the largest family-owned multinationals in the Middle East and is proud through Kanoo Machinery to associate with and to appoint Abdul Lateef Jameel Machinery as an OEM Dealer (OEMD) for Perkins diesel engines in the Kingdom of Saudi Arabia."

Graeme De Villiers, Regional Power Manager for Kanoo Machinery added, "To meet the demands of the new generation of technologically advanced Perkins engines entering the market, Kanoo Machinery has chosen to partner with Abdul Latif Jameel Machinery as an OEMD to ensure that Teksan generators powered by Perkins receive the highest standards of warranty support across the Kingdom of Saudi Arabia."

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Teksan Generators produce high quality diesel, natural gas and biogas driven generator sets, cogeneration, tri-generation solutions and hybrid power systems. Perkins Engines, a subsidiary of Caterpillar, is a diesel engine manufacturer for several sectors including power generation and industrial. The Teksan Generators supplied by Abdul Latif Jameel Machinery are mostly powered by Perkins engines.

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About Abdul Latif Jameel Machinery

Abdul Latif Jameel Machinery is a leading provider of commercial vehicles, and industrial and heavy equipment in Saudi Arabia. The business sells, rents and provides parts and service for global, industry-leading brands including Komatsu, Manitou and Teksan Generators. Abdul Latif Jameel Machinery also provides financing and end-to-end solutions, and comprehensive project and aftersales support. Abdul Latif Jameel Machinery's extensive customer service network and custom consulting serve a number of industries, including construction, transportation, mining, and oil and gas, in addition to providing a wide range of power systems applications.

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